

# Business Development and Acquisition Services

Solas Energy® Consulting provides technical and commercial advisory support for acquisitions, divestitures, and joint venture projects. Our multidisciplinary team provides effective business strategic planning services. We can help your business understand the complete picture of the ever-changing renewable energy marketplace.

## **Commercial Contract Negotiation**

- Turbine supply
- Warranty
- Power purchase agreements
- Carbon offset/REC purchase agreements, interconnection
- Long-term service agreements (SMA, ASA)
- Construction management
- Engineering, procurement, and construction
- Management, operation, maintenance, and administration
- Purchase and sale agreement

### **Advisory Services**

- Project short-listing
- Technical due diligence
- Financial due diligence
- Bid management
- Transaction management
- Market analysis
- Independent engineering reviews
- Advisement on development and operational projects

#### **Strategy Development**

- Competitive positioning
- Market analysis and strategy
- Research, analysis and benchmarking
- Innovation for products, services, and new markets
- Regulatory environment and evolving market driver intelligence
- Market entry and operations enhancement

## **About Solas Energy Consulting**

A women-owned enterprise with over 20 years of experience in project development, construction management, and climate change advisory, Solas Energy provides its clients with the depth and perspective required to navigate the complex issues associated with renewable energy project development and climate change policy.

# Contact Us Today to Learn More

**Solas Energy Consulting US Inc.** 430 N College Ave, Suite 425

Fort Collins, CO 80524 Phone: 970.672.9463

Email: info@solasenergyconsulting.com

Innovative. Comprehensive. Trusted.

Solas Energy Consulting Inc.

Suite 282, 1721-29 Ave SW Calgary, AB T2T 6T7

Phone: 403.454.9463

Email: info@solasenergyconsulting.com

